

Q3 2022

FINANCIAL PERFORMANCE



Our Q3 results demonstrate the resilience of the pet category through economic cycles and the competitive advantages inherent in our model. We remain committed to redefining the industry through our differentiated offering and innovative partnerships, demonstrating the strength of our one-of-a-kind ecosystem and powered by the most passionate team in retail.



- Ron Coughlin, Chief Executive Officer

QUARTER HIGHLIGHTS

+4%

\$1.5B

+4%

COMP SALES

NET SALES

SALES GROWTH

COMPELLING MULTICHANNEL ECOSYSTEM



+38%

Two-year services and vet sales growth

+33%

Two-year consumables sales growth

DOUBLE DIGIT Digital growth

10

Consecutive quarters of brick and mortar comp growth

CONTINUED MULTI-CATEGORY CUSTOMER GROWTH



16 CONSECUTIVE QUARTERS OF COMP SALES GROWTH



RECURRING REVENUE AND MEMBERSHIPS



+400K Total Vital Care subscriptions



56% Growth in recurring customer revenue



~1.7 million Total grooming and nutrition perks members



Announced Nationwide Insurance partnership



229th Full-service vet hospital opening

HEALTH & WELLNESS



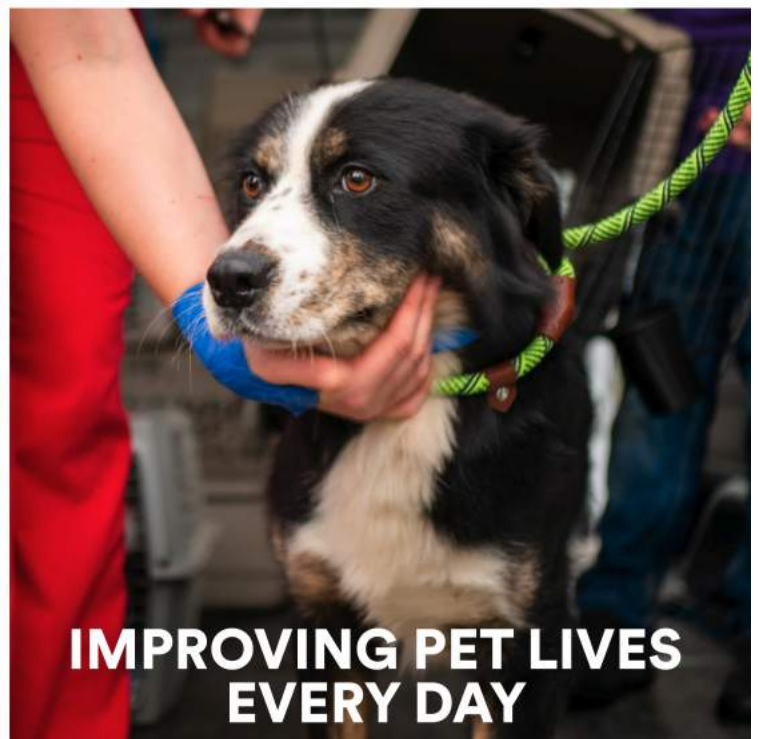
1 MILLION

Free vaccine promise achieved. Recommitted to 1 million more.



+13,000 reunited through Petco Love Lost

PURPOSE DRIVEN PERFORMANCE



IMPROVING PET LIVES EVERY DAY